Good Done Great Makes Greater Impact With Progress Pacific

Social enterprise increases contract sizes with help of cloud-based solution

ORLANDO, Fla. & BEDFORD, Mass.--(BUSINESS WIRE)-- Progress (NASDAQ: PRGS) today announced that Good Done Great, a social enterprise that's simplifying charitable giving, has nearly tripled its contract sizes in part due to its deployment of its Progress® Pacific™ platform. The company is also helping to increase engagement in Corporate Social Responsibility (CSR) programs by making it simpler for employees to participate in company sponsored giving and volunteering programs.

Increased Employee Engagement

Organizations turn to Good Done Great to help navigate the complexities of corporate and workplace giving. Research shows that strong CSR programs help to attract and retain talent yet, employees seeking to apply for a volunteer grant or matching gift program from their employer must typically complete a complex and mostly manual submission process. This is a deterrent and results in low participation.

With the Progress Pacific platform, Good Done Great is able to automate the process by deploying applications in its own private cloud, making it simple and quick. This makes joining an employer's CSR program effortless, and conveys to participants that their company is supporting their cause, thereby increasing employee engagement. For example, a major financial institution saw a five fold increase in the amount of volunteer grant money awarded in the three quarters since deploying Good Done Great's cloud-based application.

With these powerful IT tools, Good Done Great's clients can leverage their giving or CSR efforts, to build highly-effective programs and campaigns and engage their stakeholders, all while driving results that enable both business and society to prosper.

Business Growth

The Progress Pacific platform also enables Good Done Great to address the needs of large, multinational and global organizations through more robust functionality and native multilingual support. This has led to larger contracts and a surge in business growth. Today, Good Done Great counts among its clients leading companies such as Gulfstream, TEDCO, Marriott, Staples, and Driscoll's, a leading supplier of fresh berries.

Looking Forward

Good Done Great is currently integrating the Progress Easyl® tool for better data preparation and to enable its clients to combine and analyze cloud data from multiple sources. This will help the team grow their offering and meet a critical customer pain point: data integration. Also, using a Progress API, Good Done Great is now considering how to support mobility.

Executive Quotes:

David Barach, founder and CEO of Good Done Great, said, "Progress Pacific has been a game changer for us in terms of our ability to work with large organizations. It's given us the technical strength to deliver a range of applications to corporate and philanthropic clients. The ease of use, flexibility, and functionally provided by the Progress Pacific platform helps our clients embody the philanthropic goal of the company - doing good in a truly great way."

Karen Tegan Padir, president, application development and deployment at Progress, said, "Good Done Great is a prime example of how the cloud and application development technology can have a real, positive impact on business growth, and further philanthropic causes and employee engagement. The automation capabilities of the Progress Pacific platform have enabled Good Done Great to scale and more importantly, allowed them to help individuals and organizations easily further the causes they care about. We're proud to support the important work of Good Done Great."

Additional Resources:

[Full Good Done Great case study](#)

[Progress Corporate Blog](#)

[Progress App Dev Blog](#)

Follow conversation about Progress Pacific at [#PRGSPacific](#) and [#PaaS](#)

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About Good Done Great

Good Done Great is a social enterprise dedicated to supporting its clients' organizations and partners by simplifying the processes associated with charitable giving for individuals, corporations and philanthropies—and making it easier for people to contribute and do good works.

About Progress Software Corporation

[Progress Software Corporation](#) (NASDAQ: PRGS) is a global software company that simplifies the development, deployment and management of business applications on-premise or in the cloud, on any platform or device, to any data source, with enhanced performance, minimal IT complexity and low total cost of ownership. Progress Software can be reached at [www.progress.com](#) or 1-781-280-4000.

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Source: Progress Software Corporation

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