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Progress Named to Inaugural CRN Cloud Partner Program Guide

Editors Identify Cloud Providers, Technology Vendors With Robust Cloud Programs for the IT Channel

BEDFORD, Mass.--(BUSINESS WIRE)-- Progress (NASDAQ: PRGS) announced today that it has been named to the inaugural CRN Cloud Partner Program Guide, a list of the leading technology vendors with cloud-related partner programs designed to benefit members of the indirect IT channel and their cloud initiatives. This guide offers solution providers a valuable resource for locating and exploring the IT industry's top cloud technologies, programs and offerings, and a way to connect with the organizations making these cloud technologies and partner programs available specifically through the IT channel.

"Cloud computing is a game-changing technology, and it's imperative that the IT channel be able to quickly identify those organizations most deeply committed to helping solution providers grow their cloud-related revenue," said Robert Faletra, CEO of The Channel Company, publisher of CRN. "Each cloud provider and vendor noted by the CRN editors has been chosen based on its robust cloud partner program, as well as the unique and enthusiastic ways in which it has embraced the channel as a go-to-market strategy."

Progress and its ecosystem of more than 2,000 Partners support more than 4,000 applications, 4 million users, and generate over $5 billion in annual revenues. Over 60,000 companies around the world - including 88% of the Fortune 100 companies -- use Powered by Progress® business applications.

"We're proud to offer our extensive community of independent software vendors, service providers, systems integrators and distributors a revolutionary way to deliver unique business value to customers," said Kimberly King, Vice President, Global Channels and Partners at Progress. "As the business landscape evolves, we understand the growing pressures on partners to differentiate themselves from the competition. That's exactly why we offer a wide range of training and empowerment programs for our partners: To assist them in designing, developing, and delivering innovative, data-driven SaaS and mobile applications. Progress' Partner+ Program and our next generation cloud application development and deployment platforms enable our partners to stay ahead of the competition and remain strategically relevant to their customers."

The Cloud Partner Program Guide will be featured in the October issue of CRN and can be viewed online at www.crn.com. By combining tools like the new Cloud Partner Program Guide with conferences like The Channel Company's upcoming NexGen Cloud Conference & Expo, solution providers will have access to the most relevant and up-to-date information available to advance their cloud strategies and solutions.

About Progress Software Corporation

Progress Software Corporation (NASDAQ: PRGS) is a global software company that simplifies the development, deployment and management of business applications on-premise or in the cloud, on any platform or device, to any data source, with enhanced performance, minimal IT complexity and low total cost of ownership. Progress Software can be reached at www.progress.com or 1-781-280-4000.

About The Channel Company

The Channel Company is the channel community's trusted authority for growth and innovation, with established brands including CRN, XChange Events, IPED, and SharedVue. For more than three decades, we have leveraged our proven and leading-edge platforms to deliver prescriptive sales and marketing solutions for the technology channel. The Channel Company provides Communication, Recruitment, Engagement, Enablement, Demand Generation and Intelligence services to drive technology partnerships. Learn more at www.thechannelcompany.com.

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